



NEWS RELEASE

SBA Number : 03-SS-00-1023
Release Date: Immediate

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PHOENIX CONSTRUCTION SERVICES

Rose Ramirez Girard, president and chief executive officer of Phoenix Construction Services of Riverside, California, received the first of several SBA 7(a) loans in September of 1995, two years after the company was established. Ms. Girard has successfully utilized SBA programs and services in order to grow her business.

The company was founded in 1993 when Ms. Girard needed to replace the job she had with a large military prime contractor. She and her husband Steve, a track maintenance supervisor for a national railroad, decided to go into the construction business. Ms. Girard is proudest of the company's contract to maintain the railroad track at John F. Kennedy Space Center in Florida.

The 8(a), woman-owned, HUB-zone company does general engineering construction, but it has a specialty in railroad maintenance. Phoenix Construction Services has 45 employees, was certified in the SBA's 8(a) program in December of 2000, and then was certified as a HUB-zone company in July of 2001.

Rose Girard is also a community leader. She's been honored by the National Association of Women Business Owners for lifetime achievement, and has won numerous other community awards.

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